



Gridiron Australia

Gridiron Australia (GA) is the governing body of American football (gridiron) in Australia. It is an approved sporting association under federal government regulations and is a member of the International Federation of American Football (IFAF). Seven out of the eight Australian states and territories run leagues; comprising a total of 70 teams consisting of approximately 3000 players.

Gridiron Australia also oversees the country's national teams, which have competed in several World Cups. It also manages the Junior (U19) National Championships and the Australian Gridiron League (AGL) for both Men and Women.

Requirement

GA is seeking responses from suitably qualified vendors for the provision of Air travel management for the following programs/ events.

	All Return
Bi-Annual Men's Australian Gridiron League	Appx: 400 domestic flights
Bi- Annual Women's Australian Gridiron League	Appx: 200 domestic flights
Bi- Annual Junior National Championships	Appx: 200 domestic flights
National training Camps (Average 2 per year)	Appx: 100 domestic flights
National team travel (International) (average 1 per year)	Appx: 50 international flights
Annual miscellaneous GA travel (Board/ Coaches etc.)	Appx: 40 domestic flights

The Contract will be awarded for a period of three (3) years based on the successful vendor meeting agreed key performance indicators including but not limited to:

- Quality of Service
- Ongoing Value

The successful vendor will be awarded preferred supplier status within Gridiron Australia and their services promoted within its membership base.

Vendors are welcome to provide additional proposals they feel will benefit both parties including but not limited to:

- Sponsorship Arrangements
- Rebates on agreed purchase volumes
- Member discounts



REQUEST FOR QUOTE (RFQ) – AIR TRAVEL ARRANGEMENTS

As part of their submission suppliers should clearly outline the following

- Discount provided on flight provider's standard rates
- Management/ administration fees
- Ability to provide customer service
- Commercial terms

Selection Criteria

The following weightings will be utilised to determine the successful vendor:

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| 1. Value (including quality of service) | 40% |
| 2. Local Content (Australia) | 30% |
| 3. Payment Terms and commercial Arrangements | 10% |
| 4. Other Value (EG. Sponsorship etc.) | 20% |

Terms & Conditions

- Suppliers must be able to address all areas of the RFQ
- Suppliers must provide their requirements regarding payment terms
- Suppliers must provide their requirements regarding commercial terms
- Suppliers should clearly outline any additional value they feel they can provide

Further details can be obtained from or proposals sent to:

Kevin Wilson (kevin.wilson@ga.org.au)

Closing Date – (5pm (EST) 30th June 2017)